Freddie Mac Names Two Vice Presidents of Single-Family Seller Engagement

February 8, 2024

McLean, Va., Feb., 8, 2024 —Freddie Mac (OTCQB: FMCC) today announced that Eric Wilson and Jonathan Kunkle have been named vice presidents of Seller Engagement for the Single-Family Division. In their roles, Eric will oversee Eastern Regions of the country and Jonathan will lead Western Regions. Both will establish strategic direction and provide the primary source of market intelligence and seller business perspective within Freddie Mac for their regions.

"Eric and Jonathan both bring strong leadership and extensive experience in mortgage business processes, technology, capital markets and risk management to the Single-Family Seller Engagement team," said Kevin Kauffman, Single-Family Vice President of Client Engagement at Freddie Mac. "Their well-rounded skillset will increase Freddie Mac's sphere of influence with sellers as we innovate to solve industry challenges and grow our business."

Eric joined Freddie Mac in 2019, most recently serving as a senior director of sales for the Midwest Region. Since that time, he led a team responsible for seller engagement across 400 Freddie Mac sellers in the region. His expanded role will establish goals and incentives to support corporate and divisional business objectives, while broadening relationships with sellers and key decision-makers. Eric has over 25 years in the industry driving business development and organic growth for leading Fortune 500 financial institutions.

Jonathan joins Freddie Mac from Covius Holdings Inc. (previously LenderLive Network) after more than 20 years of experience in roles at the company providing sales leadership, operational management, and technical and product oversight across residential mortgage origination, loan servicing and capital markets. In his new role, Jonathan will use these strengths and unique talents to lead and coordinate Freddie Mac's continuous market presence and relationship management efforts in his region.

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