



## Freddie Mac Names Top Multifamily Lenders of 2014

February 4, 2015

MCLEAN, VA--(Marketwired - Feb 3, 2015) - [Freddie Mac](#) (OTCQB: FMCC) today announced its highest-producing multifamily mortgage sellers of 2014. These are the lenders in the company's Program Plus® network who transacted the most financing volume with Freddie Mac. Through these and other lenders, the company settled \$28.3 billion in new multifamily volume last year, comprising 427,000 rental units.

About 90 percent of the apartment units financed have rents that are affordable to residents earning up to the Area Median Income. In addition, around one in eight units are affordable to residents with very low incomes, earning up to half of the Area Median Income.

### Quotes

Attribute to John Cannon, senior vice president of Freddie Mac Multifamily Production and Sales

"We grew our business by 9 percent last year and couldn't have done it without the commitment of these lenders who are among the industry's best. Every loan we purchase from them is like scoring a touchdown, and we financed about 1,800 properties last year."

### Top Program Plus® Sellers and Volume

1. CBRE Capital Markets, \$5.7 Billion
2. Berkadia Commercial Mortgage, \$4.4 Billion
3. Walker & Dunlop, \$2.7 Billion
4. Holliday Fenoglio Fowler, \$1.9 Billion
5. NorthMarq Capital (tie), \$1.8 Billion
5. KeyBank Real Estate Capital (tie), \$1.8 Billion

### Top Program Plus® Sellers by Freddie Mac Multifamily Region

1. Southeast Region: CBRE Capital Markets, Atlanta, Ga.
2. Central Region: Holliday Fenoglio Fowler, Houston, Texas
3. Western Region: Berkadia Commercial Mortgage, Los Angeles
4. Northeast Region: Berkadia Commercial Mortgage, Horsham, Pa.

### Top Targeted Affordable Housing Sellers

1. Citibank
2. Wells Fargo Multifamily Capital

### Top Sellers of Very Low-Income Housing Units

1. Walker & Dunlop
2. Wells Fargo Multifamily Capital
3. Berkadia Commercial Mortgage

### Top Conventional Structured Transactions Sellers

1. Berkadia Commercial Mortgage
2. Holliday Fenoglio Fowler

### Top Seniors Housing Sellers

1. CBRE
2. KeyBank
3. Berkadia Commercial Mortgage

### Top Manufactured Housing Community Sellers

1. Walker & Dunlop
2. PNC Bank
3. Wells Fargo Multifamily Capital

Since the launch of Freddie Mac's multifamily business in 1993, it has provided more than \$344 billion in financing for about 63,000 multifamily properties.

Freddie Mac was established by Congress in 1970 to provide liquidity, stability and affordability to the nation's residential mortgage markets. Freddie Mac supports communities across the nation by providing mortgage capital to lenders. Today Freddie Mac is making home possible for one in four home borrowers and is one of the largest sources of financing for multifamily housing. Additional information is available at [FreddieMac.com](#), Twitter [@FreddieMac](#) and Freddie Mac's blog [FreddieMac.com/blog](#)

The financial and other information contained in the documents that may be accessed on this page speaks only as of the date of those documents. The information could be out of date and no longer accurate. Freddie Mac does not undertake an obligation, and disclaims any duty, to update any of the information in those documents. Freddie Mac's future performance, including financial performance, is subject to various risks and uncertainties that could cause actual results to differ materially from expectations. The factors that could affect the company's future results are discussed more fully in our reports filed with the SEC.